



# Disaster Recovery as a Service (DRaaS) with Veeam Cloud Connect

## WHAT IS RECOVERY POINT SNAPSHOT RECOVERY AND BACKUP DRaaS?

Recovery Point Snapshot Recovery and Backup DRaaS is a cloud-based Disaster Recovery as a Service (DRaaS) offering that uses the Veeam Enterprise Plus Availability Suite to provide data protection and disaster recovery for all of your Windows/Linux workloads — whether virtual, physical or in the cloud —so you can quickly restore lost data and resume business operations following any disruption to your IT environment.

The service is available as a Fully Managed or Assisted solution, with 24x7 access to highly credentialed Recovery Point support staff. Three Performance Tiers allow you to mix and match solution features to meet your specific RTO/RPO requirements, with the added flexibility of allowing you to reallocate services among the Tiers as your needs change over time. Hybrid configurations combining your own hosted storage and/or compute with Recovery Point's INcloud infrastructure are supported. All services are delivered from Uptime Institute Tier III certified facilities.

In addition, Recovery Point offers a full suite of DRaaS solutions for other platforms, including AIX, IBM i and IBM Z Mainframe, so you only need one provider for all of your resilience needs.

## CHOOSE THE PERFORMANCE TIER THAT MEETS YOUR NEEDS

### TIER 1

RTO IN MINUTES



Replication



Cloud Storage



High Availability

### TIER 2

RTO OF 4 HOURS OR LESS



Backup



Cloud Storage



Recovery

### TIER 3:

BACKUP TO CLOUD STORAGE



Backup



Cloud Storage

## WHAT DO YOU GET?

### KEY RESILIENCE FEATURES:

#### High-Speed Recovery

Virtual server replication features enable RTOs of fewer than 15-30 minutes, allowing for fast recovery of applications, including Microsoft Exchange, Active Directory, SharePoint, SQL Server and many others.

#### Data Loss Avoidance

Built-in WAN acceleration helps you to attain lower RPOs for your critical data. Integration with storage snapshots for technologies, such as HPE, NetApp, EMC, EMC Data Domain, native tape support and more helps you avoid data loss and protect against ransomware, DDoS and other cyber-attacks. Multi-site recovery targets are supported.

#### Industry Leading Security

End-to-end encryption using TLS and 256-bit Advanced Encryption Standard (AES) protects your data in flight and at rest. Recovery Point's Virtual Data Center services and INcloud Service Catalog offerings facilitate rapid deployment of an array of critical security tools and services so you can deploy defense in depth security measures to protect your data if a disaster occurs.

#### Convenient Testing and Verified Recoverability

Test as frequently as your requirements demand to ensure continuous business resilience through orchestrated recovery exercising. Be confident that your files, applications and servers can be reliably restored when needed.

#### Total Solution Visibility

You always have complete visibility into your resilience program, whatever service level you choose. Proactive monitoring and alerting help you discover and resolve issues before they have a significant impact on your business processes.

## KEY SERVICE FEATURES

### Cost savings compared to conventional recovery services

- Our solutions eliminate CAPEX and obsolescence costs and minimize ongoing expenses by offering many services on-demand.
- High rates of data dedupe and compression reduce storage and network expenses.
- Integrated replication and backup services enable you to tier your recovery priorities to lower the cost of managing your risk.

### Proof that the solution meets your needs before you commit to it

- Our no cost, proof-of-concept testing program establishes confidence in both the solution and our award-winning services. You can “try before you buy.”

### Flexible managed services options that let you select the level of support you need

- Choose between an Assisted or Fully Managed service. Both offer 24x7 direct access to Recovery Point’s highly credentialed support staff.

### Optional Managed Application Recovery services

- Leave the hard stuff to us. We’ll orchestrate your recoveries and hand you back your applications, ready for login.

## WHY CHOOSE DRaaS POWERED BY RECOVERY POINT?

- Over 20 years of recovery execution experience supporting complex IT environments

- Industry leadership recognized by the leading analysts

- Reliable, resilient solutions delivered from Uptime Institute Certified Tier III facilities

- Support for large heterogeneous environments and legacy systems

- Low cost, national “Last Mile” network with equal access to over 700 carriers

## INDUSTRY RECOGNITION

Recovery Point named a leader in the June 2019 Gartner Magic Quadrant for DRaaS, scoring the highest in Ability to Execute for the third consecutive year.

“Recovery Point proposals for recovery of non-x86 workloads and mainframes are consistently the most competitive in pricing and feature capability, while offering no-obligation proofs of concept. Customers applaud Recovery Point’s staff in terms of technical expertise, support, ingenuity and executive management involvement.”

Gartner Magic Quadrant for Disaster Recovery as a Service, June 2019 (source)

Recovery Point received the highest product score (3.92 out of 5.0) for the Medium-Complexity Customer Environment use case, highest (3.95 out of 5.0) for Small Enterprise Customer Environment, third highest (3.87 out of 5.0) for Midsize Enterprise Customer Environment and third highest (3.7 out of 5.0) for Low-Complexity Customer Environment.

Gartner Critical Capabilities for Disaster Recovery as a Service, June 2019 (source)

## RECOVERYPOINT

### ABOUT RECOVERY POINT

Recovery Point Systems is a nationwide leader in cloud-based business resilience services. Serving commercial organizations ranging from the Fortune 500 to SMBs, as well as Federal, state and local governments, Recovery Point delivers a comprehensive suite of IT resiliency and disaster recovery solutions for heterogeneous environments ranging from mainframe to desktops. Learn more at [www.recoverypoint.com](http://www.recoverypoint.com).